



NORTHEAST BROKERAGE

Life | Annuity | LTC | DI



Drew Tagliavini

Sales Vice President

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Drew Tagliavini is an individual and business insurance planning specialist who serves as a resource to Financial Advisors, Benefits Professionals, Attorney's, Tax Professionals, P/C and Commercial Insurance Agent's and their clients in the design and implementation of numerous life, long term care, and disability insurance planning strategies. His experience in the areas of business and individual protection, wealth transfer, impaired risk, and complex case design make him a valuable partner to your team. Drew's background and experience allow him to assist clients in protecting their assets and businesses or efficiently transfer wealth utilizing insurance solutions.

Professional Highlights

Drew has over 13 years of insurance experience offering strategies for financial and insurance professionals in individual, family, and business clients. Because of Drew's vast experience, clients' advisors, attorneys, CPA's, and insurance agents recognize him as valued member of your planning team.

Previous Experience

Regional Marketing Specialist – The Hartford

Worked as a wholesale and point of sale life insurance specialist for financial advisors and insurance professionals in Chicago, IL Responsibilities included teaching advisors numerous insurance planning strategies and helping their clients implement life insurance products to meet their protection, retirement, and wealth transfer goals. Helped the Chicago office become number one premium writing office in the nation.

Internal Wholesaler – The Hartford

Life Insurance internal wholesaler supporting Chicago, IL. Worked to support Regional Marketing Specialist and Account Executives by recruiting new advisors for external partners, hosting sales idea calls, managing externals advisor relationships, marketing and illustration support. I maximized our compensation plan and was the number one office in the country.

Educational Designations/Licenses

- Bachelor of Science, Marketing, University of Connecticut
- Certified Professional Sales Specialist, University of Connecticut
- Life and Health License
- FINRA 6, 63

Drew Lives in West Hartford, CT with his wife, Amber.