NORTHEAST BROKERAGE
Life | Annuity | LTC | DI

Greg Nicoletti, CLU®

Sales Vice President

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Prior to joining Northeast Brokerage, Greg managed the Northeast Regional Office within AG Life Brokerage, wholesaling externally to 50+ Independent Marketing Organizations. He was responsible for production goals, regional office budget, and building relationships with producers. Greg began his financial services career in 1989 with Aetna Life Insurance Company, where he served as Assistant Chief Underwriter. He worked as Director of National Accounts Underwriting at Phoenix Life Insurance Company prior to joining Travelers Life & Annuity as Regional Sales Vice President, Wirehouse Distribution. In a combination of wholesale and point-of-sale role, Greg earned top-producing region awards for three consecutive years. Prior to his employment with American General, Greg served as Regional Life Specialist for Lincoln Financial Group representing Lincoln in the Wirehouse channel. Greg assists Financial Advisors in NY, CT, MA, NH, and RI with their client's Estate Planning, Life Insurance and Long Term Care needs.

Educational Designations/Licenses

Greg holds his life and health insurance licenses. Greg is licensed in states including NY, CT, MA, NH and RI. Greg also holds FINRA Series 6 and 63 licenses and represents only "A" rated insurance companies with life insurance, long-term care, and disability product solutions.