



## NORTHEAST BROKERAGE

*Life | Annuity | LTC | DI*



### Salvatore S. Fazzino

Sales Vice President

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Sal is an individual and business insurance planning specialist. He serves as an essential point of contact for Financial Advisors, Benefits Specialists, Estate Planning & Divorce Attorney's, Property & Casualty and Commercial Insurance Agents. Sal assists their clients in the design and implementation of numerous life, long-term care, and disability insurance planning strategies. His 9+ years of experience in the life insurance industry with Northeast Brokerage makes him a valuable asset to our team when it comes to underwriting, impaired risks and complex case design.

### Educational Designations/Licenses

Sal holds his life, accident and health insurance licenses and represents only "A" rated insurance companies with top level life insurance, long-term care, and disability product solutions. He is currently licensed and conducting business in CT, FL, MA, NH, SD and VA. Sal is a graduate from Eastern Connecticut State University with a BA degree in Sociology as well as Economics.

### Personal Statement

Sal and his wife Michelle reside in South Windsor, CT with their two children, Nico and Mia. They enjoy spending time with family and friends and most notably can be found at the waterfront of Crystal Lake in Ellington, CT during the summertime. In Sal's spare time, he enjoys cooking, fantasy football, playing cards, investing in stocks and himself, golfing and watching sports. Sal is an avid fan of the New York Yankees, Miami Dolphins, Arizona Wildcats and Orlando Magic. His main objective is to support his clients, insurance professionals and financial advisors in navigating to find the proper insurance solution and most appropriate product with the most favorable underwriting result.

"Learn from your mistakes, the road to success is paved with failure."